

NATIONAL INDUSTRIAL TRANSPORTATION LEAGUE

🌐 MEMBERSHIP DIRECTORY | 2023



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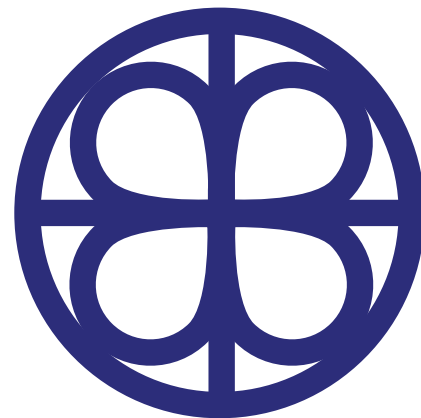
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524-5011, so that we can make the necessary
changes to our database.

GREEN PRINTER LOGOS

LETTER FROM THE CHAIR

“One of the primary benefits of League membership is the ability to network and interact with professionals in freight transportation.”

Dear NITL Membership,

It has been my honor to chair the National Industrial Transportation League (NITL) since May 2022. I am happy to report that NITL is growing and continues to be seen as a leader in legislation and regulations that involves every member, whether you move freight by ocean, rail and/or highway.

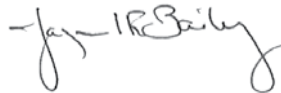
We are pleased to provide you with the 2022–2023 Membership Directory for the National Industrial Transportation League. One of the primary benefits of League membership is the ability to network and interact with professionals in freight transportation. This year, NITL added a new AMS System, so please, feel free to update your company and individual profile information at any time on NITL.org as changes occur.

As we promised at our Summit last May, NITL is having an in-person meeting at the Marriott at Ohio State University on October 9–11. I’m sure you’ll want to be there to network, hear the latest about new technology, the economic forecast, how to keep a consistent and good workforce, and much more.

One of my goals as chair was to get members more involved, and we have made some headway. If you are not receiving the NITL Updates, then you are missing a valuable benefit of your NITL membership. If you are interested in joining a committee or serving in NITL’s leadership, please reach out to me.

I look forward to seeing you in October. In the meantime, if you have a concern or need, again, please reach out to me.

Sincerely,



JACKIE BAILEY
CHAIR, NITL



“

Being a member of NITL not only keeps me connected on industry-related topics, but also allows my voice to be considered on important matters needing shipper input. — The Chemours Company

”

ASSOCIATION INFORMATION

“To Advance the Views of Shippers on Freight Transportation Issues and Enhance their Professional Development.”

OUR MISSION

As the nation’s premiere freight transportation association, the League’s mission is “to advance the views of shippers on freight transportation issues and enhance their professional development.”

From its beginnings in 1907, when economic regulation ruled our industry, through the present, the League has been at the forefront of changes that have helped shape our nation’s commercial freight transportation system. Across modes, the League has been a proven leader in representing shippers’ interests. The League is well-positioned to engage all sectors of the industry to develop a modern, safe and efficient freight transport system, which meets our country’s commercial needs both domestically and internationally.

ADVOCACY AND POLICY DEVELOPMENT

The League has long been recognized as the leader in promoting sound freight policies over all transportation modes. Both domestically and internationally, the League is respected and looked to as a reliable and credible resource in understanding how new initiatives will impact the freight industry. Through its standing committees and Board of Directors, our members are the driving force in shaping freight transportation policy and advocating its responsible implementation.

INFORMATION AND EDUCATION

The League monitors and informs members of the latest developments relating to freight transportation so that they are able to quickly make informed business decisions. League members receive insightful and accurate information in a variety of ways, including the updates by mode, special announcements, periodic surveys, webinars with industry professionals, and members only content on NITL.org. League members have come to rely on these important services to provide them with timely and accurate information when they need it.

NETWORKING AND EVENTS

Our diverse membership includes transportation decision-makers, suppliers, and intermediaries, as well as individuals dedicated to moving commerce, both in the U.S. and abroad. As a result, the League is one of the oldest professional freight transportation associations in the nation today. Membership in the League fosters peer-to-peer relationship development, enabling members to bolster their professional status and industry standing, while strengthening their knowledge base within their various professions. Members can further engage with peers through participation in NITL modal committees and through the annual NIT League Transportation Conference.





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Lake Forest, IL

HIGHWAY TRANSPORTATION COMMITTEE CHAIR

Jeffrey Tucker
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Haddonfield, NJ

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info@nitl.org



“

NITL is the only one-stop organization for truck, rail and ocean legislative regulatory actions. Our supply chain has many influencers and NITL not only lets us see what is coming on the horizon but gives us a voice to help shape it.

— Packing Corporation of America

”

BOARD OF DIRECTORS AT-LARGE

About NITL

As the nation's oldest freight transportation association, The National Industrial Transportation League has a rich history. From its beginnings in 1907 when economic regulation ruled our industry through the present, the League has been in the forefront of changes that have helped shape our nation's commercial freight transportation system. From rail, to motor carriage, to ocean transport, the League has been a proven leader in representing shippers' interests.

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Spring, TX

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Armada
Pittsburgh, PA

Frank DeCastro

Solvay America, Inc.
Houston, TX

Paul Delp

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Lansdale, PA

Christopher Jackson

Shell Chemical LP
Houston, TX

Doug Kratzberg

DK Logistics, Inc.
Bandera, TX

Travis Krous

Nestle Purina Petcare Company
St. Louis, MO

Christie Loucks

Georgia-Pacific
Atlanta, GA

Tim Minnich

Princeton TMX
Fort Wayne, IN

Siva Narayanan

Solvay America, Inc.
Houston, TX

Donald Pisano

Green Coffee Association, Inc.
Jersey City, NJ

Michael Regan

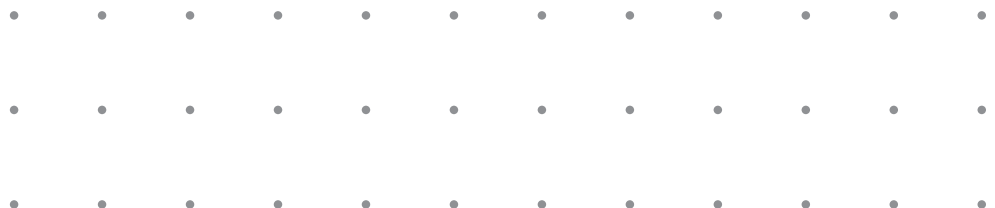
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Elmhurst, IL

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Tucker Company Worldwide, Inc.
Haddonfield, NJ

Rick Webb

Watco Companies
Pittsburg, KS





**THE NATIONAL INDUSTRIAL
TRANSPORTATION LEAGUE**

THE SHIPPERS' VOICE SINCE 1907

OUR MISSION

To advance the views of shippers on freight transportation issues and enhance their professional development.

BY JOINING NITL, YOUR COMPANY WILL:

- » Gain a seat at the table on Capitol Hill, directly accessing U.S. Congress and federal agencies through NITL policy advisors and advocates.
- » Become part of a strong and influential group of freight transportation industry leaders.
- » Engage with an extensive network of peers with similar interests in the transportation sector.
- » Receive timely information and updates to help make informed business decisions.
- » Acquire knowledge that improves job performance, advances professional status, and delivers results to your business.

ADVOCACY AND POLICY DEVELOPMENT

- » Gain high visibility with federal agencies and decision makers in Washington, D.C..
- » Benefit from collective representation on key issues affecting freight movements.
- » Receive timely and accurate information on policy and regulatory proposals.

EDUCATION AND INFORMATION

- » Acquire direct access to top subject matter experts representing the industrial freight transportation sector.
- » Receive information and updates on important issues through a variety of channels, including our updates by mode, webinars, email and social media.
- » Access valuable member-only resources such as research, legal analysis, and industry publications.

PROFESSIONAL NETWORKING

- » Connect with a diverse membership including transportation and decision makers, suppliers, and intermediaries.
- » Engage with peers through participation in NITL committees and the annual NIT League Transportation Conference.
- » Raise your profile and grow your network through interaction with industry leaders.

WHAT WE BELIEVE

- » Through the promotion of a safe, competitive and efficient freight transportation industry, the needs of shippers and the entire economy are best met.
- » The League's cooperative efforts are executed with the intent to bring about workable solutions to difficult problems which will benefit all that use freight transportation.



Dues & Fees Category

COMPANY MEMBERS

Company members of the National Industrial Transportation League include corporations, firms, sole proprietorships, or their agents engaged in the business of shipping, receiving, transporting or facilitating the movement of freight; and commercial, trade, and transportation organizations, or any department or bureau of such organizations. Company members receive full voting privileges, discount registration for League events, participation in all League committees, and receipt of all NITL publications.

Size of Company Representatives (Gross Sales)	Annual Dues	Allowed
Less than \$1 million	\$1,392	1
\$1 million to \$10 million	\$1,876	2
\$10 million to \$50 million	\$2,541	3
\$50 million to \$100 million	\$3,146	4
\$100 million to \$150 million	\$3,812	5
\$150 million to \$350 million	\$4,417	6
\$350 million to \$750 million	\$5,687	8
\$750 million to \$1.5 billion	\$6,958	10
\$1.5 billion to \$5 billion	\$8,168	12
\$5 billion to \$10 billion	\$10,104	14
\$10 billion to \$20 billion	\$13,855	16
More than \$20 billion	\$17,667	18

SUPPORTING ORGANIZATION MEMBERS

Supporting organization members of the National Industrial Transportation League include nonprofit organizations such as trade associations and other member-based groups.

Size of Company Representatives (Annual Budget)	Annual Dues	Allowed
Up to \$500,000	\$1,876	2
\$500,000 and \$1.5 million	\$3,146	4
\$1.5 million and above	\$5,146	6

Affiliate Members

Affiliate members are individuals who are interested in matters connected with the shipment or receipt of commodities and/or the purchase of transportation services may qualify as League affiliates. Affiliate members are eligible to participate in all activities of the corporation, receive discount registrations, and all publications, except affiliates shall not be eligible to serve on the Board of Directors or to participate in policy votes of the corporation or of committees of the corporation and will not have access to the members only section of the League’s website.

Annual Fee – \$545

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NITL

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JOIN A MODAL COMMITTEE



NITL IS COMPRISED OF THREE MODAL COMMITTEES

Highway Transportation | Ocean Transportation | Rail Transportation

The NITL modal committees consist of logistics professionals who are tasked by their organizations to effectively manage logistics and/or supply chain strategies, while taking into account possible economic, regulatory and/or legislative changes affecting the movement of goods over the nation's roads, waterways and via railway. The meetings are held virtually and possibly once a year at in-person meetings during the conference.

Committee members stand to improve their organizations by working with other leaders in their field by:

Collaborating with transportation and logistics experts in various disciplines.

Directly engaging in policy-making on modal transportation matters before federal regulatory and legislative bodies.

Focusing on ways to safely, sensibly and productively improve the movement and delivery of goods to market.

Members in good standing may join NITL modal committees. Committees meet via teleconference upon request and in person at the NIT League Transportation Conference.

Interested in joining a modal committee? Contact a member of NITL staff at info@nitl.org or (703) 524-5011.

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Engage in NITL

Freight transportation is too complex to do it alone. Remaining a member of NITL keeps you connected to people, insights, and opportunities that can make you and your business more successful. You can't beat the value—the cost of membership is a fraction of your freight spend and your return on investment.

GET THE EAR (AND ATTENTION) OF LAWMAKERS AND REGULATORS.

As a member of NITL, you add your voice to the most experienced and respected trade association that speaks for freight shippers and benefit directly from the League's lobbying and legal counsel presence in Washington, D.C.

BE A PART OF THE SOLUTION.

Participating in NITL committees and initiatives positions you to collaborate with your peers to create industry solutions to industry problems.

MULTIPLY YOUR INFLUENCE.

NITL works in tandem with national and global organizations that share our interest in promoting a more fair and efficient freight transportation system. As a NITL member, you—and your business—benefit from this “multiplier effect.”

DRIVE CHANGE AND INNOVATION.

As a member of NITL, you are part of a vibrant professional network of freight transportation leaders committed to bringing change and innovation to the industry.

GAIN ACCESS TO A DIVERSE NETWORK OF INDUSTRY PEERS.

NITL membership immediately connects you with the knowledge, ideas, and experience of hundreds of logistics professionals across all modes of freight transportation.

LEARN FROM THOSE WHO KNOW.

NITL meetings, webinars, and educational offerings feature industry professionals, government leaders, and other stakeholders who have experience facing the challenges that affect you and your business.

RECEIVE PERTINENT INDUSTRY INFORMATION.

NITL's website, updates by mode, and other resources provide you with information to help you navigate the ever-changing freight transportation landscape.



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2023 NITL TRANSPORTATION CONFERENCE

NITL Engage

The Shippers Voice: Resilience in Turbulent Supply Chains

Monday October 9 - Wednesday October 11, 2023 | Marriott Columbus OSU, Columbus Ohio



Dear NITL Members:

NITL is excited to announce that we will be having an in-person meeting on October 9–11, 2023. We are pleased to let you know that we will be at the Marriott at Ohio State University. In addition, NITL is engaging with The Fisher College of Business at OSU to provide expertise from their Supply Chain Management & Logistics program.

As committed partners, we wanted to give you a chance to talk about the several sponsorship packages we have available. This year, NITL will be working with one of the best meeting planning organizations in the nonprofit space, and Valerie Sumner will be handling all sponsorship opportunities. We do have a partnership package available, but we would rather speak with you first to explain how we developed a better and more valued partnership package.

NITL is growing and our members are engaged, if you are interested in sponsoring, please contact Valerie Sumner at vsumner@vrsevents.com.

NITL Reach



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- Chemicals
- Forest Products
- Fuels
- North American Ports



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“

Having been an active NITL member for over a dozen years, we have been privileged to be a part of many of the efforts the NITL has been engaged in as the true ‘Voice of the Shipper’ on all things transportation. While advocating for fairness with the Federal Maritime Commission, Department of Transportation and Surface Transportation Board, or fostering federal legislation benefiting the shipper community, the NITL has done the heavy lifting for us all. But it’s the NITL membership that drives it all, and we have

been very glad to be a part of it.

— American Coffee Corporation

”

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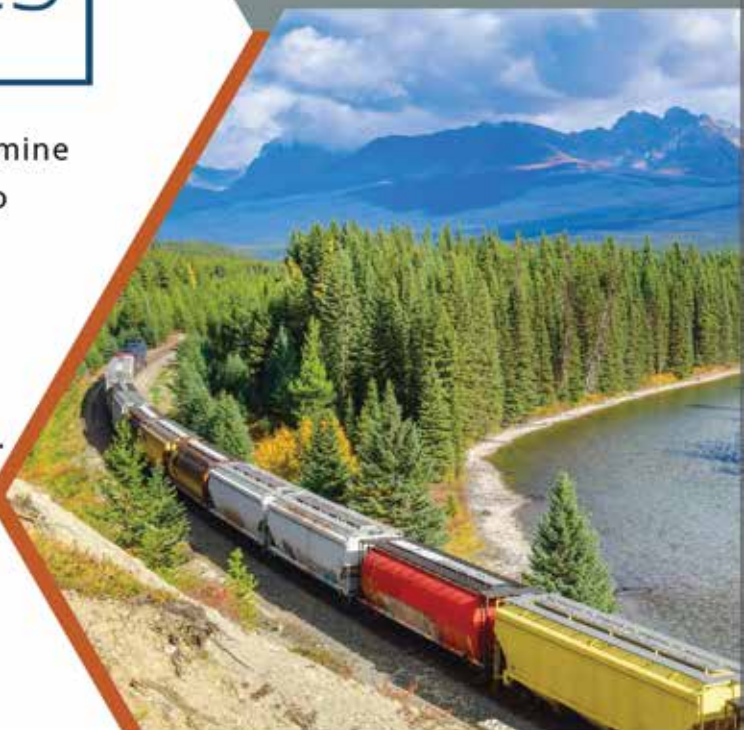
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