



2010

ANNUAL REPORT



NITL

THE NATIONAL INDUSTRIAL
TRANSPORTATION LEAGUE



OUR SECOND CENTURY OF SERVICE

Now in its second century of service, the League continues to lead the freight transportation industry by responding to the needs of its Members with the same degree of commitment, knowledge and insight as when the League was created in 1907. The League is known and respected here and abroad for its key role in issue advocacy, its commitment to Member education, its focus on service to Members, and its relevance for today's freight transportation professionals. The goals that drove the League's creation over 100 years ago continue to serve the broad interests of the League's diverse Membership today.

THE SHIPPERS' ADVOCATE

Advocacy remains a central element of the League's focus, giving strength to the voice of shippers before the U.S. Congress, independent and executive branch agencies, the judiciary, and international bodies. League views on an array of freight transportation issues are designed to provoke responsive and insightful positions from all sectors of the freight transportation industry.

TIMELY INFORMATION WHEN YOU NEED IT

The League monitors the latest developments so Members can act in an informed manner. League Members receive insightful and accurate information in a variety of ways. Whether it is through the weekly newsletter, the *Notice*, or from *Breaking News*, special announcements or periodic surveys, League Members have come to rely on these important services to provide them with timely and accurate information when they need it.

EDUCATION

In 2009, at the 102nd Annual Meeting and TransComp exhibition, the League sponsored several seminars and industry forums at our industry-leading trade show.

WEBINARS

In order to provide Members with topical information on an ongoing basis, the League provided a series of seven webinars:

- Surviving the 100% Air Cargo Screening Mandate – February 10, 2010

- Successful Strategies for Ocean Contracting - March 23, 2010
- Certified Cargo Screening Program (CCSP) - April 7, 2010
- What Shippers Need to Know Regarding DOT's latest Safety Plan – April 29, 2010
- Fundamentals of Railcar Leasing - May 27, 2010
- Shipper Liabilities and Responsibilities in Moving Truck Freight – August 5, 2010

The League is dedicated to providing timely professional education opportunities for all Members throughout the year.

BUILDING A NATIONAL AND INTERNATIONAL REPUTATION

The League is the "policy lens" that defines the major issues confronting every transport mode. We are engaged in every major issue affecting freight movements whether it's hazardous materials, rail rate and service disputes, initiatives affecting drayage in the nation's leading ports, air freight and security, or impacts of economic regulation on liner shipping. Greatly respected overseas, the League is monitoring and taking appropriate action when conditions warrant. The League gives you unparalleled access to information that affects your ability to better assess your company's needs.

MAKING AN IMPACT ON TRANSPORTATION POLICY

Our single most valuable asset is our large and diverse membership. We build our policy and issue positions internally through the work of our membership. The Members' deliberations in the League's Committees have a direct impact on the legislative and regulatory actions of the federal government. As new laws and regulations take shape, the League is actively working to represent the Members' needs. Washington decision-makers in the Congress and the federal agencies want to know the League's views on issues that are vitally important to all Members. Over the years, the League has established an outstanding track record of success in helping to shape one of the most efficient and effective freight transportation systems in the world today.



COMMUNICATION – THE KEY TO UNDERSTANDING

Clear and concise communications are what League Members have come to expect. Responsive and accurate information on the important issues facing League Members will continue to be a key resource in meeting tomorrow's challenges.

THE “NOTICE”

Only available to our Members, our weekly newsletter, the *Notice*, provides timely and useful freight transportation information. Many Members have remarked that their limited schedule only permits them time to read this one publication, and it's the only one they need to be well prepared and well informed.

“BREAKING NEWS”

When major news breaks in the freight transportation market, Members can be assured they will be sent an immediate report and analysis in the form of our electronic “Breaking News” bulletins.

ACCESS TO PROFESSIONAL SERVICES

Besides the League's professional and experienced staff, our long relationship with the Thompson Hine law firm provides every Member with access to invaluable services not found in any other comparable organization.

WEBSITE- WWW.NITL.ORG

The League's website – www.nitl.org -- contains up-to-the-minute information, resources, policy perspectives, and notes on services offered by the League that are necessary for today's logistics professional. The frequently visited website has information available free to the public, as well as a “Members only” section.

A VOICE IN INTERNATIONAL TRANSPORTATION

For nearly two decades the League has engaged in a host of important international transportation issues, groups, and organizations all designed to better meet its Members' needs. When the League was first organized over a century ago, the economic needs of most Members centered on local, regional or domestic markets. Today that focus has expanded beyond national borders to include the international marketplace. The League has become the recognized “go to” group for foreign trade policy decision-makers

from both industry and government. In turn, League Members receive numerous benefits and access to overseas interests through the organization's membership in the U.S. Council for International Business and industry affiliation in the International Chamber of Commerce. The League is also serving as an official industry advisor to the U.S. Government now engaged in progressing a new international convention on ocean cargo liability.

- **GLOBAL SHIPPERS' FORUM (GSF)**

Formerly known as the Tripartite Shippers' Group, the Global Shippers' Forum represents shipper organizations (“councils”) from North America, Africa, Asia and Europe, the major trading regions of the world. The GSF meets annually to discuss and take positions on major transport issues affecting shippers.

- **ASIAN SHIPPERS' COUNCIL (ASC)**

The League's well established collaboration with Asian shippers continued to progress in 2010 under the Asian Shippers' Council (ASC) umbrella organization, headquartered in Singapore. Together with ASC, the League is creating new professional relations with overseas counterparts which will expand business and networking opportunities for League Members.

- **EUROPEAN SHIPPERS' COUNCIL (ESC)**

The League maintains a regular dialogue with the European Shippers' Council (ESC) based in Brussels, Belgium. League Members have leading edge access to information on freight transportation policy, law and regulation in the European Union.

TRANSPORTATION POLICY DEVELOPMENT

League policy positions are established by its Members. The membership determines the organization's direction on matters of industry importance. Starting first with its standing committees, the Board of Directors and then its Executive Committee, the League has a time-proven record in assessing the views of its Members and then assuming leadership roles on any and all transportation issues impacting the Membership.

LEAGUE COMMITTEES

Members should choose to work within a committee in which they have an interest and / or professional responsibility. Policies and



administrative procedures are formulated in these bodies and are open to anyone qualified for Membership. They serve as the “think tanks” for the organization, and the League’s official views on key issues are formulated inside our committees.

The committees include:

- Air Transportation;
- Audit;
- Education;
- Highway Transportation;
- Information Technology Advancement; (*membership is open to League and non-League Members*)
- Ocean Transportation;
- Railroad Transportation; and
- Select Committee on Security.

BOARD OF DIRECTORS

The League’s Board of Directors maintains oversight over the League’s regular operations. It also acts as a clearinghouse for committee recommendations.

EXECUTIVE COMMITTEE

The Executive Committee of the League is elected, as are most members of the Board. The Executive Committee consists of the League’s principal officers: Chairman; First Vice Chairman; Second Vice Chairman; Third Vice Chairman; and Treasurer.

OTHER GROUPS

As a leading industry advocate and major representative of the freight transportation industry, the League serves on a number of important policy and ad hoc groups. These include:

- **THE INTERESTED PARTIES - HAZARDOUS MATERIALS**

The League participates in this ad hoc coalition of associations concerned with the safe movement of hazardous materials. The group makes recommendations to the Department of Transportation and various Congressional Committees on ways to insure the safe and efficient movement of hazardous materials.

- **THE FREIGHT STAKEHOLDERS COALITION**

The League is an active member of this group which is comprised of shippers, carriers and an array of freight interests. The Coalition supports substantial investments in the nation’s freight transportation system.

- **COALITION FOR TRANSPORTATION PRODUCTIVITY**

The League is a founding member of this broad-based group seeking a permanent – and safe – increase in permitted truck weights on the nation’s highways.

SIGNIFICANT 2009-2010 LEAGUE ACTIVITIES



THE BATTLE AGAINST TRUCKING RE-REGULATION

Throughout the year, the League forcefully opposed efforts by some port authorities and labor to amend the Federal Aviation Administration Authorization Act (FAAAA) to permit port authorities to regulate harbor trucking prices, routes and services – allegedly as a means of addressing environmental issues.

Through an industry group, the “Clean and Sustainable Transportation Coalition” the League emphasized its support for clean air in America’s ports, an achievable goal which has nothing to do with the proposal by some ports and supported by some labor organizations to ban trucks operated by owner-operators.

ROTTERDAM RULES

The League was an official member of the United States delegation at a signing ceremony and accompanying symposium in September 2009 in Rotterdam, N.E. The new convention carefully balances shipper and carrier interests and culminates over ten years of work by the League in coordination with other industry representatives. Currently the League is spearheading efforts to obtain U.S. Congressional confirmation of the Convention through formal ratification by the Senate. This accomplishment would codify the Convention into U.S. law.



U.S. SUPREME COURT CARGO LIABILITY CASE

In a related development, the League informed Members of a June 2010 U.S. Supreme Court decision that found the Carmack Amendment does not apply to the inland portion of international import shipments to the United States where a through bill-of-lading extends application of the *Carriage of Goods by Sea Act* (COGSA) to the inland leg of the transportation. League counsel advised importers to carefully review their ocean carrier contract terms for choice of forum provisions to prevent the application of an inconvenient forum.

SURFACE TRANSPORTATION INFRASTRUCTURE BILL

The League took an industry leadership role in advocating Congressional passage of a multi-year surface transportation law, and communicated its support for reasonable fuel tax increases as a viable funding mechanism. League Members were kept informed on the development of short-term extensions of the program. The chairman of the League’s Highway Transportation Committee, Wayne Johnson, testified before a House Appropriations Subcommittee and stressed the need for a national freight policy to guide future decision-making on investments in surface and multimodal projects. He urged lawmakers to move forward aggressively to enact the next surface transportation authorization.

REPEAL OF MTO EXEMPTION

The League was one of two parties to provide comments in support of an FMC proposal to repeal the exemption from the 45-day waiting period applicable to certain marine terminal operator (MTO) agreements. It acted out of concern for the increasing potential for anticompetitive impacts of such agreements. The FMC repealed the exemption.

AIR CARGO SCREENING MANDATE

The League kept Members informed about the Transportation Security Administration’s certified cargo screening program and other developments related to passenger aircraft cargo screening deadlines. It also successfully sponsored free Webinars to help Members prepare for new screening requirements. The League consistently delivered the message that risk-based strategies are the most effective defense against security threats.



LIDINSKY NAMED FMC CHAIRMAN

The League expressed support for President Obama's decision to designate Richard A. Lidinsky Jr. as chairman of the ocean shipping regulatory agency. Lidinsky joined the FMC on July 31, 2009 after being nominated by the President in June 2009 and confirmed by the Senate to a term expiring June 30, 2012.

CHINA'S NEW LINER REQUIREMENTS (Shanghai Shipping Exchange - SSE)

The League challenged China's implementation of a regulatory scheme requiring liner carriers to file their tariff rates and negotiated freight rates with a governmental agency known as the Shanghai Shipping Exchange (SSE). Specifically, the League identified to the FMC concerns in five different areas and requested assistance in obtaining information and clarification regarding requirements placed on ocean carriers engaged in moving Chinese exports to the United States.

Reflecting the League's concerns, the FMC Chairman told a House committee his agency would closely monitor the requirements and would consult other U.S. government agencies about addressing them. The League received from the Commission an English translation of a portion of the rules governing SSE rate filing requirements and pressed for additional translations of SSE operations guidelines.

TRUCKING HOURS OF SERVICE (HOS) REGULATIONS

The League reported to Members on the Federal Motor Carrier Safety Administration's (FMCSA) announcement of its intent to propose a new set of HOS rules. The League supported preserving current HOS rules in formal comments submitted to the FMCSA. In a related issue, the League provided periodic reports on a FMCSA proposal to require electronic on-board recorders for considerably more motor carriers and for motor carriers to retain HOS supporting documents.

NVOCC RATE TARIFF EXEMPTION

The League filed comments with the FMC in support of a National Customs Brokers and Forwarders Association of America petition seeking a regulatory change that would exempt non-vessel operating common carriers from the requirement that they publish ocean transportation rate tariffs. The filing was a follow-up to supportive comments filed in 2008. The FMC granted the petition in a 3-1 decision.

FMC STUDY OF EUROPEAN LINER COMPETITION

At the League's Annual Meeting in California, the FMC Chairman announced his agency would undertake a comprehensive study of the impact on the U.S. trades of the European Union's elimination of the liner block exemption which disbanded carrier conferences, promising a vital role for shipper input.





SENATE RAIL COMPETITION LEGISLATION

The League engaged in vigorous negotiation with the staff of Sen. Jay Rockefeller (D-WV) over the drafting of the “Surface Transportation Board Reauthorization Act (S. 2889),” the rail competition reform bill that cleared the Senate Commerce, Science and Transportation Committee in late 2009. Noting that the legislation emphasizes the protection of captive shippers and improves shipper access to competing carriers, among other improvements, the League communicated its support and notified Sen. Rockefeller.

The League also joined 12 other organizations to advise key Senate sponsors of S. 2889 that the bill is a bipartisan compromise, noting that provisions from the “Railroad Antitrust Enforcement Act of 2009” should also be added before full Senate consideration.

10+2 COMPLIANCE PROGRAM

The League launched a program exclusively for Members to assist those who are subject to Customs and Border Protection’s Importer Security Filing and Additional Carrier Requirements, also known as “10+2.”



The League program provides Members the opportunity to contract with Albert Saphir, a fellow League Member and an experienced, licensed U.S. customs broker, who has 30 years of experience in supply chain consulting. Saphir’s firm performs an assortment of services at a substantial discount to facilitate Members’ compliance with the 10+2 requirements.

LEAGUE TESTIFIES ON OCEAN SHIPPING ACT REFORM

In March 2010, on the same day that the FMC announced a decision to launch an investigation into ocean vessel capacity and shipping equipment availability for U.S. exports and imports, the League, through its Ocean Transportation Committee Chairman Michael Berzon, told House transportation lawmakers at a hearing of its concerns that ocean liner carriers, through legally sanctioned “discussion agreements,” engage in collective discussions that result in establishing benchmarks for determining rates and surcharges in several key U.S. international trades.

FMC SHIPPING CAPACITY FACT-FINDING INVESTIGATION

The League began tracking as early as January 2010 reports from shipper Members regarding ship and equipment capacity as well as related ocean rate surcharges applied by Asia-to-U.S. member lines of the Transpacific Stabilization Agreement (TSA). The League facilitated communications between its Members and Commissioner Rebecca Dye, the FMC fact-finding investigative officer, in confidential sessions. League staff and Members participated in a shipper-carrier forum sponsored by the Westbound Transpacific Stabilization Agreement to discuss ship and equipment capacity problems.

AIR TRANSPORT OF LITHIUM BATTERIES

In formal comments to the Pipeline and Hazardous Materials Safety Administration, the League, acting on recommendations from its Air Transportation Committee, said it was very concerned that proposed rule changes regarding the transport of lithium batteries would have far-reaching impacts on producers and consumers of products containing lithium cells or batteries, as well as on transport operators. The League said the new burdens would outweigh potential safety improvements achieved by the proposed changes.



GREENHOUSE GAS EMISSIONS

League President Bruce Carlton told the New Mexico Environment Department that the League opposes efforts by states to implement standards regarding the limits placed on greenhouse gas emissions. Carlton said the implementation of any cap-and-trade programs, or any other attempt to limit or reduce greenhouse gas emissions, should in all cases be reserved to the federal government.

U.S. EXPORT COMPETITIVENESS

League Ocean Transportation Committee Chairman Michael Berzon and League Executive Vice President Peter Gatti participated in an industry stakeholder's roundtable discussion convened by Rep. John Mica (R-FL), the ranking Republican member of the House Transportation and Infrastructure Committee. Gatti provided the League's views on the maritime industry's capacity to handle the large increase in cargo being projected in U.S. trade and identified what steps are necessary to enhance the infrastructure system that is critical to moving commerce.





Face-to-face forums, re-establishing professional relationships, and progressing the individual's educational awareness require a variety of meetings. 2009 proved that these sessions are integral to helping today's professional.

102nd ANNUAL MEETING AND TRANSCOMP EXHIBITION

Continuing into its second century of service to the industry, the League's 102nd Annual Meeting and TransComp Exhibition continued the tradition of being the freight transportation event of the year. In addition to the business session, which elected the League's leadership, reviewed policies and debated issues important to the membership, the educational programs provided an effective foundation for understanding complex matters confronting the freight transportation industry. The TransComp Exhibition provided the opportunity to expand and cultivate connections within the freight industry and network among peers. Held in Anaheim, CA in November 2009, the program provided key insights into renewing and rebuilding America's infrastructure. The Anaheim convention Center was transformed into an outstanding and visually appealing trade show featuring transportation equipment and service providers.

The 2010 Annual Meeting and TransComp event will be held November 13-16 in Fort Lauderdale, FL.

WASHINGTON FREIGHT POLICY FORUM

Leading policy makers from government and industry gathered for the League's Annual two-day program on June 9-10, 2010 in Arlington, VA. With nearly two dozen government and industry decision-makers affecting the movement and direction of freight transport both today and into tomorrow—this event established itself as the principal program that professionals from the freight transportation industry must attend.

Setting the tone for the day was the U.S. Secretary of Transportation, Ray LaHood. He discussed the need to identify and establish sustainable infrastructure resources, creative financing to support needed projects, and a balanced transportation policy that includes all industry sectors. The luncheon keynote speaker was the Chairman of the House of Representatives' Committee on Transportation and Infrastructure, Rep. Jim Oberstar (D-MN). He called for broad reform of the ocean liner industry, as well as needed measures to bring competition into the rail industry.

The next Forum will be held in March 28-29, 2011.

BOARD OF DIRECTORS

The League's Board of Directors meets every year in conjunction with the Annual Meeting. The Board also met on June 11, 2010 in Arlington, VA under the direction of its Chairman, Mr. Mark A. Maleski, senior merchandise supply chain manager, J.C. Penney Company, Inc., Plano, TX.

COMMITTEES

The League's standing and select committees meet in-person throughout the year, and occasionally via teleconference and surveys. The Railroad Transportation Committee met on January 12, 2010 in Atlanta, GA. The Highway Transportation Committee met on June 9, 2010 in Arlington, VA. The League's Select Committee on Security holds regular monthly teleconferences. The League's Ocean Transportation Committee was surveyed throughout the year on several policy matters. The Members of the Railroad, Highway, Ocean, Air and Select Committee on Security will meet in Fort Lauderdale, FL on November 14, 2010 in a "Multi-Modal Committee Session." This format will feature industry leaders from the modes and review the latest information affecting each sector of the freight transportation industry.



MEMBERS

AS OF SEPTEMBER 30, 2010



4 Way Logistics, Inc.

A

A. Duie Pyle
AAA Cooper Transportation
AARE Logistics, LLC
ABF Freight System, Inc.
ABS Consulting
ADTRAN
Advance Shipping Technologies
Advantage Freight Network, LLC. (AFN)
Aggregate Industries
Alberta Newsprint Company
Alcoa Materials Management
Alcoa Wheel & Forging Division
ALK Technologies, Inc.
Allen Lund Company, Inc.
Alliance Shippers, Inc.
AllTranstek, LLC
Alstom Power Inc.
American Cast Iron Pipe Company
American Commercial Lines
American Fast Freight
American Forest & Paper Association
American Gypsum Company
American Institute for International Steel
American Public University
American Railcar Leasing, LLC
American River International
Andersen Corporation
Andersen Windows, Inc.
Anheuser-Busch Inc.
Ansell Healthcare Products, LLC
Apgar Bros., Inc.
APL Limited
Aramex
Arkansas Industrial Traffic Association
Arkansas Trucking Association
AS Logistics, Inc. dba Amstan Logistics
Ash Grove Cement Company
Associated Global Systems
ATC Logistics & Electronics
Atlas Traffic Consultants Corporation
AUDIT TECHS
Averitt Express, Inc.

B

B.E. Logistics, Inc.
Baker Petrolite
Baldor Electric Company
Bay State Milling Company
Bayer MaterialScience LLC.
Bear Transportation Services, L.P.
W. J. Beitler, Co.
Berman, Blake Associates, Inc.
Beth Intermodal, Inc.
BirdDog Logistics Services, LLC
BirdDog Solutions, Inc.
Black & Decker (U.S.), Inc.
BlueGrace Logistics
BlueLinx Corporation
Bourque Logistics

Broussard Logistics LLC
Brown-Forman Beverages Worldwide
Buzzi Unicem USA
Byrne Transportation Services, LLC

C

C.H. Powell Company
C.H. Robinson Worldwide
Cal State Xpress, Inc.
California Cartage Company, Inc.
California Cartage Company, LLC
California Transport Enterprises
Cambro Mfg.
The Campbell Group
Canadian Industrial Transportation
Association
Canadian National
Cargill, Incorporated
Carlisle Transportation Systems
Carrier411 Services, Inc.
Cass Information Systems, Inc.
Celadon Trucking Services Inc.
Celtic International, Inc.
Cemex, Inc.
CenterPoint Properties
Central Transport
CEVA Logistics
CF Industries, Inc.
Champion Laboratories, Inc.
ChemTreat, Inc.
Chevron Global Downstream
Chevron Oronite Company LLC
Chevron Phillips Chemical Company
Chevron Products Company
Chicago Freight Car Leasing Company
Chiquita Fresh North America LLC
Citgo Petroleum Corporation
City of Norfolk
The Clark Group, dba Clark Cubed
Clearwater Paper Corporation

Cliffs Natural Resources, Inc.
Cognis Corporation
Columbia Flooring Company
CombineNet
Commercial Metals Company
The Commercial Traffic Company
Compass Consolidators, Inc.
Con-Way Freight
Con-Way Truckload
Con-Way, Inc.
Condata Global
Condé Nast Publications, Inc.
ConocoPhillips Company
Consolidated Terminal and Logistics
Company
Construction Specialties, Inc.
Continental Traffic Service, Inc.
Cooper Tire & Rubber Company
Corn Products International, Inc.
Cornerstone Systems
Corning Incorporated
Cosco Americas, Inc.

Covenant Transport, Inc.
The Crosby Group
The CrossGlobe Group
Crown LSP Group, Inc.
CRST International, Inc.

D

Dacotah Cement
DANA Railcare
Danaher Corporation
Danny Herman Trucking, Inc.
The David J. Joseph Company
Dayton Freight Lines, Inc.
Descartes Systems Group
Distribution Services of America
Distribution Technologies, Inc.
Dole Packaged Foods Company
Domtar Inc.
DTE Rail Services Incorporated

E

E. I. du Pont de Nemours & Company, Inc.
East Manufacturing Corporation
Eastman Chemical Company
ED&F Man Liquid Products Corporation
Edwards & Drew, Inc.
Eka Chemicals Inc./an Akzo Nobel Company
Emerson Climate Technologies
Emerson Electric Co.
Emerson Network Power
Emerson Process Management
Environmental Packaging Technologies
EnviroTech Services, Inc.
Epes Logistics Services, Inc.
Epes Transport Systems, Inc.
ERCO Worldwide, a division of Superior
Plus LP
Escalation Consultants, Inc.
ESCO Corporation
ESCO Ltd.
Essroc Italcementi Group
Estes Express Lines
Evraz Rocky Mountain Steel, NA
ExxonMobil Chemical Company
ExxonMobil Global Services Company
ExxonMobil Lubes & Specialties Company
eyefortransport

F

Fairmount Minerals
Faribault Foods, Inc.
Farmers Rice Cooperative
FC Stone LLC
FedEx Freight
FedEx Freight East
FedEx Services
FedEx Supply Chain Services
FedEx Supply Chain Systems
FedEx Trade Networks Transport &
Brokerage, Inc.
Ferrara Pan Camby Co.
First Union Rail

Florida East Coast Railway Company
FLS Transportation Services, Inc.
FLSmidth Inc.
FMC Corporation
FoodScience Corporation
Forbes Inc.
Formosa Plastics Corporation, USA
Fox Transportation, Inc.
Francis & Associates
Freeport-McMoRan Copper & Gold Inc.
Freight Solution Providers
FreightCenter.com
freightquote.com
Fresh Express Incorporated
Fresh Start Logistics
FTR Associates
FTR Consulting Group

G

G&D Integrated, Inc.
G&P Trucking Company, Inc.
G3 Enterprises
Gambro Renal Products
Gardner-Gibson
Garvey, Schubert & Barer
GATX Corporation
GCC Rio Grande
General Chemical Industrial Products, Inc.
Genesee & Wyoming Inc.
Geodis Supply Chain Optimization (SCO)
George Uhe Company, Inc.
Georgia Ports Authority
Georgia-Pacific LLC
Gerdau Ameristeel
GET Logistics LLC
Global Container Terminals
Global Tranz
The Goodyear Tire & Rubber Company
Grain Processing Corporation
Green Coffee Association, Inc.
GROWMARK, Inc.
Gulf Winds International, Inc.

H

H & M International Trans.
Hampton Lumber Sales Company
Harbour Contractors, Inc.
Hassett Air Express
Hawks Logistics, Inc.
Heinz North America
Henkel Corporation
Henkel of America
Hermann Warehouse Corporation
Hewlett-Packard Company
Hewlett-Packard/Worldwide Supply
Operations
Hill Brothers Transportation
Hoffman Enclosures, Inc.
Homax Group
Horizon Lines, LLC
Horizon Milling LLC
Houg Special Services, Inc.
Howard Industries



HP Asia Pacific Pte. Ltd.
Hub Group, Inc.
Huttig Building Products
Hyland Software, Inc.
Hyndman Transport (1972) Limited

I
ICL Performance Products LP
Imperial Sugar Company
Ingram Barge Company
Institute of Scrap Recycling Industries
Integrated Merchandising Systems
IntelliTrans LLC
International Paper Company
Interpace Industries, Inc.
Iowa Interstate Railroad Ltd.
IPS WorldWide
ITT Bell & Gossett
ITT Global Strategic Sourcing
ITT Industries
ITT TDS Corporate Services
ITW - Food Equipment Group

J
JCPenney Company, Inc.
J. R. Simplot Company
J.M. Huber Corporation
Johanson Transportation Service
Jones-Hamilton Company

K
K&L Gates LLP
KaMin, LLC
Kansas City Smart Port
Kansas Feeds, Inc.
Katipco Logistics
Kavanagh Logistics, Inc.
Kennecott Utah Copper LLC
Kobelt Transportation
Koppers Industries, Inc.
Kreher Steel Company, LLC
KTI, Inc.

L
L.B. Foster Company
Lafarge North America
Land O'Lakes, Inc.
Land Span, Inc.
Landstar Carrier Group
Lansdale Warehouse Co., Inc.
Legacy Express Inc.
Leveraged Execution Providers (LXP)
Lhoist North America
Linden Bulk Transportation Co., Inc.
Link-Belt Construction Equipment Company
Livingston Freight a div. of Livingston Int'l.
Lodestar Logistics Corporation
Log-Net, Inc.
Logistics Management Solutions
Logistics/Transportation Consulting
Longview Fibre Company

Longview Fibre Paper & Packaging
The Lubrizol Corporation
Lynden Transport, Inc.
LyondellBasell Industries

M
M33 Integrated Solutions
M&G Polymers USA, LLC
M-I SWACO
Magnum Logistics, Inc.
Management Dynamics, Inc.
Manitoulin Transport
Mar-Log, Inc.
Massachusetts Port Authority
Mattel, Inc.
Maverick Logistics, LLC
Meadow Lark Companies
MeadWestvaco Corporation
MegaTrux, Inc.
Menlo Worldwide Logistics
Mercer Transportation Company, Inc.
Midwestern Transit Service, Inc.
Milestone AV Technologies
MillerCoors LLC
Mine Safety Appliances Company
Modern Transportation Services
Modesto & Empire Traction Co.
Modular Transportation
Musket Corporation

N
NARP - Alcoa Mill Products Division
National Nail Corp.
National Retail Systems, Inc.
National Shipping of America, LLC
NCH Corporation
NEC Logistics America, Inc.
Nestle Purina Petcare Company
Nestle USA
Nexus Distribution Corporation
Nolan & Cunnings, Inc.
North American Wholesale Lumber Association
North Pacific Group
Novelis Corporation
Novelis Corporation - Logan Plant
Novelis Inc.
NTC
NW Container Services

O
Occidental Chemical Corporation
OCI Chemical Corporation
Old Dominion Freight Line
Olin Chlor Alkali Products
Olin Corporation
Olin Corporation, Chlor Alkali Div.
Oliver Wyman, Inc.
OMYA, Inc.
One Source Logistics, LLC
Otto Environmental Systems North America
Owens Corning

P
P&H Mining Equipment
Pacer
Pacer Stacktrain
Panasonic Logistics Company of America
Panther Expedited Services
Paul Transportation Inc.
PD Wire & Cable
Pegasus TransTech
Pella Corporation
PGI Inc.
PGT Trucking, Inc.
Philadelphia Regional Port Authority
PITB Services
Pitt Ohio Express, Inc.
Plastic Express
PLS Logistics Systems, Inc.
Plum Creek Manufacturing
PolyOne Corporation
The Port Authority of New York & New Jersey
Port of Long Beach
The Port of New Orleans
Port of Victoria
Portland Cement Association
PotashCorp.
Potlatch Forest Products Corporation
Powersource Transportation, Inc.
PPG Industries, Inc.
PPL EnergyPlus LLC
Prime, Inc.
Private Fleet Backhaul
Procurement & Log. Services, Inc./Prologi
Purulator USA
PVS Chemicals, Inc.

Q
Quality Logistics, Inc.
Quality Transportation Services, Inc.
QueBecor World Floor Division
QueBecor World Inc.
Quest Computer Consultants

R
R&L Carriers, Inc.
Rail Logistics LC
Railinc Corporation
Railroad Industries Incorporated
Rand McNally & Company
Rayonier
RDC Logistics
Reagent Chemical & Research, Inc.
Red Gold, Inc.
Red River Valley & Western Railroad Co.
REZ-1
Rio Tinto
Rio Tinto Minerals
Rio Tinto Procurement
Riviana Foods, Inc.
RMI
RoadLink USA, Inc.
Roadrunner Transportation Services, Inc.

Robert Transport, Inc.
Rockwell Transportation Services, LLC
Roquette America, Inc.
Rosboro, LLC
RSI Logistics, Inc.
RSR Corporation
Ryder Integrated Logistics

S
SABIC Americas, Inc.
Saint-Gobain Containers
Saltchuk Resources, Inc.
Sasol North America Inc.
Sauder Woodworking Company
SAV Transportation Group
Schneider National, Inc.
Scott Logistics Corp.
The Scott's Company
Sea Star Line, LLC
Sealed Air Corporation
Seneca Foods Corporation
Sher & Blackwell
ShipXpress, Inc.
SI Group
SIG, LLP
Signode Corporation
Silberline Manufacturing Company, Inc.
Slay Transportation
SLH Transport Inc.
Solvay Chemicals, Inc.
SonocoProducts Company
Southern Cal Transport, Inc.
Southern Railway of British Columbia
Speed Transportation
SSAB
Starbucks Coffee Company
Steel Warehouse Company, Inc.
Story Group, Inc.
Sunoco, Inc.
Sunoco, Inc. (R&M)
Supply Chain Edge
Sysco Corporation
System Transport, Inc.

T
TAG/ICIB Services, Inc.
Taminco Methylamines, Inc.
Tandem Transport Corp.
Tango Transport, LLC
Target Logistics Services
Tate & Lyle Ingredients Americas, Inc.
Technical Traffic Consultants Corporation
Temple-Inland Corporate Services
Tenaris-Exiros North America
Tessenderlo Kerley, Inc.
Toledo-Lucas County Port Authority
Torus Freight Systems
Total Petrochemicals USA, Inc.
Totem Ocean Trailer Express, Inc.
Trade Extensions
Trade Extensions Europe
Trailer Transit, Inc.
Transite Technology



Transplace Texas, LP
Transportation Management Group, Inc.
TransWood Carriers, Inc.
TranSystems Corporation
Tranzact Technologies, Inc.
Trendset, Inc.
The Triangle Group
Trimac Transportation Inc.
Trinity Industries, Inc.
Trinity North American Freight Car, Inc.
TrinityRail
True Value Company
TSI/Transload Services, LLC.
TTI Floorcare
Tube City Inc.
Tucker Company Worldwide, Inc.
Twin Modal, Inc.
TXI Chaparral Steel Co.
Tyco International Ltd.

U
U.S. Bank Transportation Solutions
U.S. Xpress Enterprises, Inc.
UBM Global Trade
Unimin Corporation
Union Tank Car Company
United States Gypsum Corporation
United States Steel Corporation
United Sugars Corporation
UPM-Kymmene
UPS
UPS-Supply Chain Solutions
USG Corporation
USRail.desktop

V
V&M Star
Ventura Foods, LLC
Vermont Rail System

Vigillo, LLC
Volkswagen Group of America
Vulcan Construction Group
Vulcan Construction Materials, LP
Vulcan Materials Company

W
Wagler Integrated Logistics, LLC
Walgreen Co.
Wallenius Wilhelmsen Logistics
Warehouse Specialists, Inc.
Washington Transportation Group
WATCO Companies
Wedron Silica Company
Werner Enterprises, Inc.
Westgate Global Logistics
Westlake Chemical
Westlake Group of Companies
Wheeling & Lake Erie Railway Company

Wick, Streiff, Meyer, O'Boyle & Szeligo, P.C.
Williams & Associates, Inc.
WNA
World Shipping Council
WSDOT

X
Xpedx

Y
YRC Worldwide, Inc.

Z
Zeon Chemicals, Inc.

AFFILIATES



Anacostia Rail Holdings Company
ANSAC
Cengage Learning
Choptank Transport, Inc.
Cook Composites and Polymers Co.
Direct Data Capture / DDC FPO
Edna A. Rice, Executive Recruiter, Inc.
EIX Logistics, Inc.
The Fertilizer Institute

Fluor Corporation
Foster Pepper PLLC
The FSL Group
Genuine Parts Company
Heritage Plastics, Inc.
Highroad Consulting
Hitachi Consulting Corporation
The J.M. Smucker Company
Johnson & Johnson Sales & Logistics Co., LLC
Justin Zubrod & Co. LLC

Logistick, Inc.
Macquarie
Masterbrand Cabinets Inc.
MBC, LLC
MOBIS Parts America
Moen Incorporated
The Morning Star Packing Company
Parade Publications
Prime Focus LLC
Roberts, Perryman, Bomkamp & Meives, P.C.

Rockford Area Economics Development Council
Sappi Fine Paper
SEC Group, Inc.
Southwest Rail Industries, Inc.
Stolt Nielsen Transportation Group
Titan Terminal & Transport, Inc.
Transportwriter.com

EXECUTIVE COMMITTEE



Chairman of the Board
Mark Maleski
Sr. Merchandise Supply Chain Manager
JCPenney Company, Inc.

1st Vice Chairman
Terry L. Bunch
Director, Logistics & Customer Service
Rayonier

2nd Vice Chairman
Matt Ehlinger
Director, Corporate Transportation
NCH Corporation

3rd Vice Chairman
Doug J. Kratzberg
Rail Planning and Operations Manager
ExxonMobil Chemical Company

Treasurer
Mary Pileggi
Logistics Manager - NA Region
E. I. du Pont de Nemours & Company, Inc.



COMMITTEE CHAIRS

Air Transportation

Richard W. Macomber
Global Logistics Procurement
Geodis Supply Chain
Optimization (SCO)

Auditing

Keith Kennedy
Manager, Transportation &
Logistics
Howard Industries

Education

Nathan Buza
Manager - Commercial Logistics
LyondellBasell Industries

Highway Transportation

Wayne Johnson
Manager, Carrier Relations
Owens Corning

Ocean Transportation

Michael B. Berzon
President
Mar-Log, Inc.

Railroad Transportation

Randy Brown
VP, Corporate Transportation
& Logistics
Cargill, Incorporated



AT-LARGE

Leman G. (Chip) Bown, Jr.

Managing Director,
Regulatory Compliance
FedEx Trade Networks
Transport & Brokerage, Inc.

Jim Bragan

Traffic Manager
American Cast Iron Pipe
Company

Gary Burns

Logistics Manager
Cemex, Inc.

Robin Burns

Vice President Supply Chain
Occidental Chemical
Corporation

Arthur E. Cole

President
Edwards & Drew, Inc.

Richard Dodd

President
RDC Logistics

Andrew J. Gillespie

Director of Transportation
Ansell Healthcare Products, LLC

Thomas F. Jensen

Vice President
UPS

Paul T. Newbourne

Vice President &
General Manager
Leveraged Execution Providers
(LXP)

Bill O'Connor

COO
FoodScience Corporation

Gary A. Palmer

Senior Director, Transportation
True Value Company

Robert Palmer

Executive Sponsor,
Global Transportation
Emerson Electric Co.

Thomas F. Pellington

Sr. Director, Private Fleet, Rail
David J. Joseph Company, The

Tom Preis

Director, Transportation
Procurement
Anheuser-Busch Inc.

Kent Prokop

President, Distribution Services
Pacer

Michael A. Regan

CEO/Chairman of the Board
TranzAct Technologies, Inc.

Howard Schwartz

Executive Dir., Distribution &
Postal Affairs
Conde Nast Publications, Inc.

Roy Slagle

Senior Vice President of
Sales and Marketing
ABF Freight System, Inc.

Peter Spanos

Director of Transportation
Nestle Purina Petcare Company

Jeffrey G. Tucker

C.E.O.
Tucker Company Worldwide, Inc.

Curt Warfel

Manager, Logistics &
Distributions
Eka Chemicals Inc./
an Akzo Nobel Company

Rick Webb

CEO
WATCO Companies

Tracy Ann Whalen

Global Logistics Process &
Compliance Manager
ESCO Corporation

Scott Witt

Director of State Rail and Marine
WSDOT



STAFF

Bruce J. Carlton

President & CEO
carlton@nitl.org

Peter J. Gatti

Executive Vice President
gatti@nitl.org

Ellie Gilanshah

Vice President, Finance, Administration
and Membership
gilanshah@nitl.org

Katie Ling

Administrative Assistant
ling@nitl.org



NITL

THE NATIONAL INDUSTRIAL
TRANSPORTATION LEAGUE

1700 N. Moore Street, Suite 1900
Arlington, VA 22209

703.524.5011 | Fax: 703.524.5017
info@nitl.org | www.nitl.org